

WHY SOUTHERN PATIO ENCLOSURES?



MANUAL ENCLOSURE COMPARISON CHART

	<i>Southern® PATIO ENCLOSURES</i>	COMPETITORS
Wind Strength	<p>Rated at 45 mph</p> <ul style="list-style-type: none"> Commonly will withstand up to 60 mph on smaller (8x10) openings. 	Often fail below 30 mph
Operations	<p>Hand Roll or Rope & Pulley</p> <ul style="list-style-type: none"> Complete articulation on all 4 sides of curtain Complete wind & rain blockage Complete debris, mold, dust & pollen blockage 	<p>Horizontal Slide or Weight-Bar System</p> <ul style="list-style-type: none"> Curtain panels don't seal completely at top and/or sides Gaps allow wind, rain & cold in Horizontal slide gaps appear at the top Weight-bar system gaps at the sides allowing debris, wind, rain to enter enclosure
Anchoring	<p>D-Rings</p> <ul style="list-style-type: none"> Curtains secured at multiple points Extra strength & security for strong winds Low profile D-rings for foot traffic safety 	<p>Snaps or No Anchors</p> <ul style="list-style-type: none"> Unanchored curtains flex and tear in mild winds Snap systems don't allow for shrinkage Unanchored curtains lead to costly patio repairs
Panel Size	<p>Up to 12' high or 12' wide*</p> <ul style="list-style-type: none"> Over 100 years of combined manufacturing experience allow us to offer the largest panel size that promotes customer safety & user ability Can zip together to span widths of up to 60' Wider size prevents need to add posts Easily operated by single staff member 	<p>Added-Risks & User Difficulties</p> <ul style="list-style-type: none"> Competitors who don't limit curtain sizes on manual curtains risk extensive damage & the safety of restaurant patrons Too-large curtains will require multiple staff members to operate
Window Size	<p>Up to 10' high or 12' wide*</p> <ul style="list-style-type: none"> Bigger, wider outdoor patio Window-free option to hide unsightly scenery 	<p>4'5" high & 9' wide</p> <ul style="list-style-type: none"> Restricted views Many competitors unable to do clear-to-clear seam, limiting window size
Fabric	<p>Vinyl</p> <ul style="list-style-type: none"> Made for strength Handles weather & friction better than cloth fabric 	<p>Cloth</p> <ul style="list-style-type: none"> Often deteriorates from sun and abrasion Even premium canvas brands only last 5 years
Seams	<p>Welded Seams</p> <ul style="list-style-type: none"> Vinyl-to-vinyl construction Reinforced strength at highest stress points See-through clear-to-clear seams Bar Welder / Sonic Weld 	<p>Stitched Seams or Lower-Quality Weld</p> <ul style="list-style-type: none"> Stitched perforations (like notebook paper) causes rips in even slight winds Rolling Heat Sealer can cause clouding or bubbling in seam
Service	<p>Nationwide Service</p> <ul style="list-style-type: none"> Service provided after the sale Multi-unit customers able to standardize product over multiple locations 	<p>Regional Service</p> <ul style="list-style-type: none"> Smaller, local companies Unable to standardize product over multiple locations due to geographic limitations

* Speak to your sales representative about options for taller or wider openings

Color Options



Vinyl Colors



White



Yellow



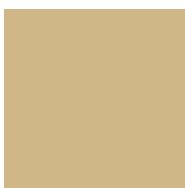
Orange



Red



Brown



Tan



Green



Lime



Light Blue



Charcoal



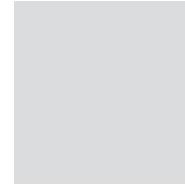
Royal Blue



Navy



Dark Purple



Gray



Black

*Updated June 2024

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