

# WHY SOUTHERN PATIO ENCLOSURES?



## MOTORIZED ENCLOSURE COMPARISON CHART

	<u>Southern® PATIO ENCLOSURES</u>	COMPETITORS
<b>Wind Strength</b>	<p><b>Rated at 65 mph</b></p> <ul style="list-style-type: none"> <li>Commonly will withstand up to 85 mph on smaller (8x10) openings.</li> </ul>	<b>Often fail between 30-45 mph</b>
<b>Curtain/Track Articulation</b>	<p><b>Keder System</b></p> <ul style="list-style-type: none"> <li>Curtain edges held tightly in track with Keder</li> <li>Virtually 100% stay-put assurance</li> <li>Allows for higher wind rating</li> </ul>	<p><b>Zipper Track or Cable System</b></p> <ul style="list-style-type: none"> <li>Less stable, less secure hold</li> <li>Curtains more likely to pop out, causing safety concerns for staff &amp; restaurant patrons</li> <li>Cable system gaps at the sides allowing debris, wind, rain to enter enclosure</li> </ul>
<b>Track Components</b>	<p><b>Powder Coated Aluminum</b></p> <ul style="list-style-type: none"> <li>Long-lasting, stronger material</li> <li>More secure in wind</li> <li>Allows for higher wind rating</li> </ul>	<p><b>Plastic or Thin Gage Metal</b></p> <ul style="list-style-type: none"> <li>More susceptible to wind damage</li> <li>Less durable over time</li> </ul>
<b>Panel Size</b>	<p><b>Up to 25' wide or 18' high*</b></p> <ul style="list-style-type: none"> <li>Allows for ultimate safety and aesthetics</li> <li>More flexibility with custom designs</li> <li>Reinforced tube allows for wider &amp; taller curtain</li> </ul>	<p><b>Max 12' wide and 12' high</b></p> <ul style="list-style-type: none"> <li>More seams showing</li> <li>Less stability and strength</li> <li>Unreinforced tube limits height &amp; width</li> </ul>
<b>Window Size</b>	<p><b>Up to 24' wide or 9' high*</b></p> <ul style="list-style-type: none"> <li>MaxView curtain option allows for largest window in the industry</li> <li>Bigger, clearer windows than competitors</li> </ul>	<p><b>Max 4'6" high</b></p> <ul style="list-style-type: none"> <li>Smaller windows</li> <li>Less pleasing patio views</li> </ul>
<b>Fabric</b>	<p><b>Vinyl</b></p> <ul style="list-style-type: none"> <li>Made for strength</li> <li>Handles weather and friction better than cloth fabric</li> </ul>	<p><b>Cloth</b></p> <ul style="list-style-type: none"> <li>Often deteriorates from sun and abrasion</li> <li>Even premium canvas brands only last 5 years</li> </ul>
<b>Seams</b>	<p><b>Welded Seams</b></p> <ul style="list-style-type: none"> <li>Vinyl-to-vinyl construction</li> <li>Reinforced strength at highest stress points</li> <li>See-through clear-to-clear seams</li> <li>Bar Welder / Sonic Weld</li> </ul>	<p><b>Stitched Seams or Lower-Quality Weld</b></p> <ul style="list-style-type: none"> <li>Stitched perforations (like notebook paper) causes rips in even slight winds</li> <li>Rolling Heat Sealer can cause clouding or bubbling in seam</li> </ul>
<b>Service</b>	<p><b>Nationwide Service</b></p> <ul style="list-style-type: none"> <li>Service provided after the sale</li> <li>Multi-unit customers able to standardize product over multiple locations</li> </ul>	<p><b>Regional Service</b></p> <ul style="list-style-type: none"> <li>Smaller, local companies</li> <li>Unable to standardize product over multiple locations due to geographic limitations</li> </ul>

\* Speak to your sales representative about options for taller or wider openings

# Design Options



## Vinyl Colors



White



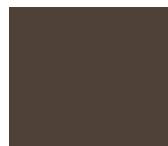
Yellow



Orange



Red



Brown



Tan



Green



Lime



Light Blue



Charcoal



Royal Blue



Navy



Dark Purple



Gray



Black

## Aluminum Powder Coating



White



Black



Bronze



Slate Gray



Sky Gray



Sandstone



Almond



Sierra Tan

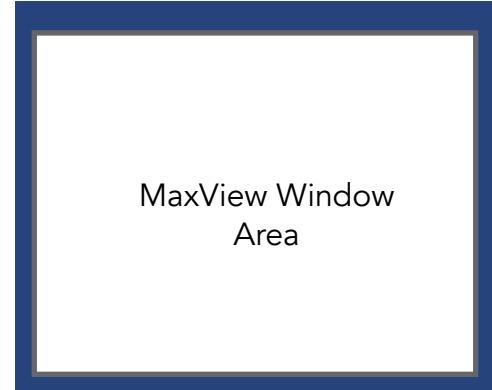


Taupe

## Window Options



Standard Window Area



MaxView Window Area

\*Updated June 2024

 **Southern™ PATIO ENCLOSURES**

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